



Information Potential
INFORMATION POTENTIAL

Senior Sales Executive

- IT solutions/services
- Close to CBD
- Attractive Salary & Commission
- One of Australia's Leading IT resellers
- More than 30 Year experience in IT Solutions

Due to a period of growth we are seeking an IT Sales Professional. For over 30 years we have prospered by concentrating on comprehensive and expert advice in within the IT industry. Solutions such as virtualization, storage planning, Disaster Recovery, Data Lifecycle management, Networking (Core, Edge, wireless, WAN) licensing, communication and IT fulfillment are just some of our offerings.

Your primary responsibility will be to develop new business. With the vast history of the organization, accounts will be supplied to assist once qualifying period is complete.

You will more than likely have a university qualification or at least considered going down that path and a proven selling ability may have taken you over.

Desired Qualifications:

- Minimum 5+ Years' experience in the IT industry
- Ideally you will possess an excellent technology appreciation and a passion for such IT Technology.
- You will have a proven track record in achieving set targets.
- An ability to build a rapport quickly.
- Excellent presentation and communication skills, Self-motivation and a positive.

You will join an excellent team that is well focused and experienced. You will be rewarded with an attractive salary, healthy commission structure and your efforts will be fully recognized. All Vendor training is fully provided.

To apply for this exciting position, please send your CV to Att: John Turner: careers@infopot.com.au

